

How Fast Will Your Home Sell?

The following comprehensive list of questions is designed to help you analyze your home's marketability.
Fill in each blank: YES, NO, or NOT APPLICABLE (N/A)

- _____ 1. Is the yard being mowed and trimmed at least once each week (in season)?
- _____ 2. Are all screens in place?
- _____ 3. Are there blooming flowers visible for the season?
- _____ 4. Have junk and unsightly cars been removed?
- _____ 5. Has the yard been cleared of all trash and dog droppings?
- _____ 6. Is the front door bright, clean and inviting?
- _____ 7. Has all carpeting been cleaned to look like new?
- _____ 8. Are all switch and wall plug plates in place?
- _____ 9. Have all broken window panes been replaced? (Including seals which may be broken on insulated windows?)
- _____ 10. Have all tubs/showers been freshly caulked?
- _____ 11. Have all leaky faucets been repaired?
- _____ 12. Is the home's exterior freshly painted?
- _____ 13. Have interior walls been recently painted?
- _____ 14. Have all holes and cracks in interior walls been spackled and painted?
- _____ 15. Do interior cabinetry, doors and trims look like new?
- _____ 16. Are all windows freshly washed and sparkling clean?
- _____ 17. Have baths/showers been scoured to remove dirt and mildew?
- _____ 18. Have all un-needed articles been packed away out of sight?
- _____ 19. Have all closets been cleaned and organized?
- _____ 20. Are all beds made daily?
- _____ 21. Have the attic/basement/garage been cleaned and organized?
- _____ 22. Have ashes been removed from the fireplace (out of season)?
- _____ 23. Are all dirty dishes washed daily before leaving the house?
- _____ 24. Is the home free of "pet odor"?
- _____ 25. Do all appliances, plumbing fixtures, heating and cooling systems function properly?
- _____ 26. Have all settling and foundation problems been corrected?
- _____ 27. Is the doorbell in place and functioning properly?
- _____ 28. Are all locking doors easily opened with keys?
- _____ 29. Have all burned-out light bulbs been replaced?
- _____ 30. Are all door handles and shower door handles tight and functioning properly?
- _____ 31. Do all doors open and close easily, without sticking or creaking?
- _____ 32. Are all boxes of packed belongings stacked neatly in garage or other storage area?
- _____ 33. Have all empty paint cans, insecticides, spare parts, rusty nails, and other containers been disposed of out of the garage?
- _____ 34. Have all personal bathroom items been removed to an out of sight location?
- _____ 35. Are bathroom fixtures clean?
- _____ **TOTAL**

SCORING:

YES = 10 POINTS EACH
NO = 0 POINTS EACH
N/A = 5 POINTS EACH

275 or more.....Quick Sale!
200-274.....Average by most sellers.
Under 200.....Probably on market a long time.